



MLC Value Assertive Model Portfolio

Separately Managed Account (SMA) Model Portfolio

The MLC Value Assertive Model Portfolio (Portfolio) is a complete investment solution focused on providing investors with above-inflation returns through an expertly managed, low-cost portfolio that's diversified across asset classes, and blends the strengths of active and index management.

Investment objective

The Portfolio aims to deliver a return of inflation plus 2.5% p.a. (after Management costs and Model Manager fees) over a 5-7 year period.

The longer you invest, the greater the likelihood of achieving this objective as investment markets are more unpredictable over shorter periods of time.

The measure of inflation is the Consumer Price Index, calculated by the Australian Bureau of Statistics.

Investment strategy

MLC Asset Management Services Limited's (MLC's) experts invest the Portfolio in a combination of asset classes including shares, fixed income, alternatives, and cash that they believe will be best placed to achieve the investment objective for investors.

MLC carefully selects specialist index managers to access investments in certain asset classes, and selectively use active managers where they believe it makes the greatest difference to risks and returns. Investments will mainly be managed through a combination of direct shares in companies, ETFs and managed funds.

As investment markets are constantly evolving, MLC actively adjusts the Portfolio to take advantage of opportunities and reduce the risks of investing.

The Portfolio mainly invests in growth assets with some exposure to defensive assets, and returns will mainly be generated from growth in capital and some income.

Investment approach

In an unpredictable and constantly changing world, MLC uses its unique Investment Futures Framework to continually identify the very wide range of potential investment market conditions that could occur, and their effect on asset class returns. The insights from this analysis are used to work out the combination of asset classes that MLC believes will best achieve the Portfolio's objective.

The Portfolio is diversified at multiple levels – asset class, investment manager, and stocks - because each performs differently in different market conditions. Investing in many

investments helps smooth out the overall Portfolio's returns, as the ups and downs of investments offset one another.

MLC researches hundreds of specialist investment managers from around the world and carefully selects the combination of managers MLC believes are best for the Portfolio. This multi-manager approach helps to reduce risk and deliver more consistent returns.

To make sure the Portfolio is working hard for investors, MLC's investment experts continuously review the asset allocation, investment managers, and stocks. Adjustments are made when their assessment of the future market environment alters or they've found new ways to balance risk and return in the Portfolio.

Model portfolio details

Platforms	MLC Wrap and MLC Navigator
APIR Code	NUN4731AU
Inception date on platform	July 2020
Management fee (including Model Manager fee and RE fee)	0.254% p.a. (including GST, net of RITC)
Minimum suggested time to invest	5 years
Minimum initial investment	\$100,000
Minimum additional investment	No minimum
Automatic payment of investment income	Account based
Indicative number of holdings	30-40
Indicative cash holding	2-15%
Investment universe <i>The Portfolio may invest in these types of investments.</i>	Cash Term Deposits Australian equities Managed Investment Schemes Exchange Traded Funds (ETFs)

Investor profile

Suitable for investors seeking above-inflation returns through a low-cost diversified portfolio that mainly invests in growth assets and is actively managed where it makes the greatest difference to risks and returns.

Asset allocation ranges

The Portfolio aims to invest within these ranges.

Asset classes	Ranges
Cash	2-15%
Fixed income	5-40%
Alternatives and other	0-20%
Listed property securities	0-15%
Global shares	10-50%
Australian shares	20-50%
Total assets	
Defensive assets	15-45%
Growth assets	55-85%

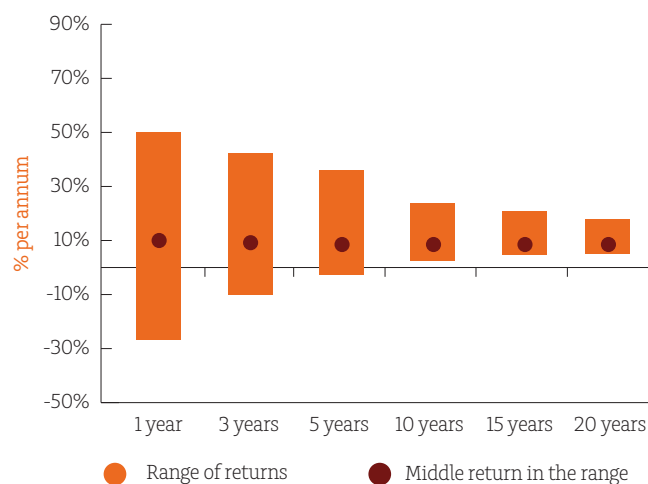
Changes in asset values, which may be due to market movements, can result in the asset allocation temporarily moving outside these ranges.

Returns

While the Portfolio is managed with the objective of achieving a return above inflation, the return will be driven by the many unpredictable factors influencing investments and markets at the time. When investing, it's important to be prepared for all sorts of return outcomes.

The graph below is based on more than 100 years of investment market returns. It shows how broad the ranges of investment market returns have been. Returns measured over longer periods have narrower ranges because investment market fluctuations tend to offset through time.

Ranges of returns for the Portfolio's asset allocation based on investment market returns from 1900 to 2020 (before fees)



Source: Calculated by MLC Asset Management Services Limited using the indicative asset allocation as at 31 March 2020 and investment market data from Global Financial Data, Inc. and FactSet.

These historical ranges of returns are for investment markets weighted according to the Portfolio's indicative asset allocation. Historical returns aren't a reliable indicator of the Portfolio's future investment returns.

About MLC Asset Management

MLC is one of Australia's largest investment managers with over \$150 billion* in assets under management and over 35 years' experience designing and managing portfolios.

The Portfolio's investment team is well-resourced with combined experience of more than 200 years in designing and managing all aspects of a portfolio including asset allocation, investment manager selection, risk management and implementation.

The team uses a market-leading investment approach to structure portfolios with the aim of delivering more reliable returns in many potential market environments. And, as MLC's assessment of world markets changes, the portfolios are evolved to manage new risks and capture new opportunities.

* MLC Asset Management is a business division in the NAB group of companies. It includes a range of businesses and partners that in aggregate manage over A\$150bn assets under management as at March 2020.

Important information

The MLC Value Assertive Model Portfolio referred to in this flyer can be accessed via the Separately Managed Account (SMA). The SMA is a registered managed investment scheme (ARSN 138 086 889) issued by Navigator Australia Limited ABN 45 006 302 987 AFSL 236466 (NAL). Investors can only access the SMA through an investor directed portfolio service, a master trust, a superannuation fund or wrap account - collectively known as a 'platform', administered or operated by NAL. The information in this flyer does not take into account any investor's personal objectives, financial situation or needs and so investors should consider its appropriateness having regard to these factors before acting on it. Before acting on this information, investors should also obtain and consider the SMA Product Disclosure Statement (PDS), available at www.mlc.com.au/sma, together with the Financial Services Guide for the platform that they are invested in, available at mlc.com.au. NAL is a subsidiary of National Australia Bank Limited ABN 12 004 044 937 (NAB) and is part of the wealth management division of NAB. An investment with NAL is not a deposit or liability of, and is not guaranteed by, NAB. None of the NAB companies nor any other party, guarantees the capital value, payment of income or performance of the investment options.